

The 100 leading businesses in the snow and ice removal industry.

Without a doubt, the snow and ice removal industry is growing and maturing at a rapid pace. To reflect this positive momentum, *Snow Magazine* again increased its annual recognition of top contractors from last year's 75 to 100. Raising the bar provides a broader, more complete snapshot of who's who among snow professionals in this industry.

As you scan the list, you'll notice it reflects a number of snow removal contractors who are appearing for the first time. Those firms are identified as "not listed" (NL) in the previous year's rankings.

So how did we compile this year's list? Beginning in May, we distributed nomination forms to North American snow contractors via the pages of *Snow Magazine*, fax and e-mail, through our bi-weekly e-newsletter and from direct requests. Once the nomination process closed in late September, the completed

forms were entered into a database, the numbers and monetary units crunched and snow removal firms were organized according to their respective 2006 snow removal revenue. In the cases where two or more snow fighters reported the same snow revenue figures, those contractors shared the same rank.

So whether you're ranked among the Top 10, or among those in the 90s, every snow fighter on this list deserves a round

of applause and a hearty pat on the back. And for those of you who submitted an application form but are absent from this year's ranking, please don't despair. As this winter approaches, continue to work toward improving your business operations and contributing to this industry's reputation for professionalism.

We'll see all of you – and maybe some new contractor names – on next year's list.
– Mike Zawacki

07 RANK	06 RANK	05 RANK	COMPANY	CITY	STATE	06-07 REV
1	1	NL	Brickman	Gaithersburg	MD	\$74,278,000
2	2	2	US Maintenance	Norristown	PA	\$55,078,000
3	4	NL	Lipinski Snow Services	Marlton	NJ	\$15,000,000
4	5	NL	Clintar Groundskeeping Services	Markham	ONTARIO	\$12,831,858
5	7	NL	Acres Group	Wauconda	IL	\$10,824,400
6	20	NL	American Civil Constructors	Littleton	CO	\$7,763,573
7	NL	NL	Snow Systems Inc.	Wheeling	IL	\$7,500,000
8	10	NL	Mainscape	Fishers	IN	\$6,384,000
9	22	NL	CoCal Landscape	Denver	CO	\$5,400,000
9	14	NL	Landscape Concepts Management	Grayslake	IL	\$5,400,000
9	NL	NL	McDonnell Landscape	Brookeville	MD	\$5,400,000
12	16	NL	Autumn Landscaping	Englewood	CO	\$5,280,000
13	12	7	Allied Snow Plowing Removal & Sanding Services Corp.	Mystic	CT	\$3,800,000
14	NL	NL	Abraxus Snow Removal & Salt	Cleveland	OH	\$3,735,347